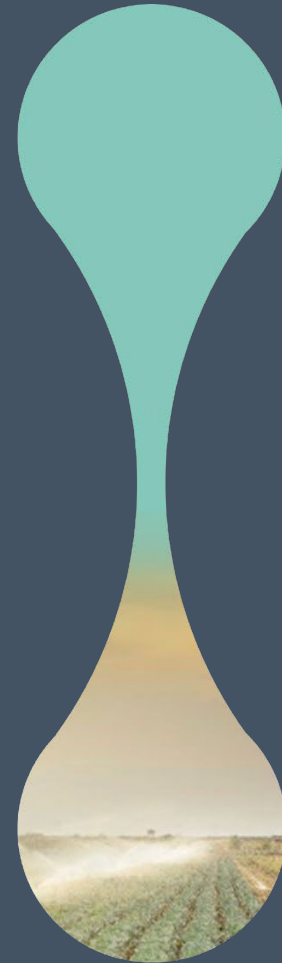




Q1 2026 Results
Investor Presentation

April 30, 2026



Sustainable Water Solutions



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Investment Highlights

Fluence is a leading provider of Water and Wastewater (“WW”) Treatment Systems to Municipal and Industrial End-markets with further application in WW-to-Energy (“W2E”)



Highly Experienced Leadership Team



Well-established and Proprietary Technology; Diverse Portfolio of Water & WW Treatment Products



High-Growth Global End-Markets: Municipal, Industrial Water, WW & Reuse and W2E



Strategic Shift to Higher-Margin Revenue Segments



Disciplined Cost Management



Leading ESG Impact in Wastewater-to-Energy and Wastewater Treatment



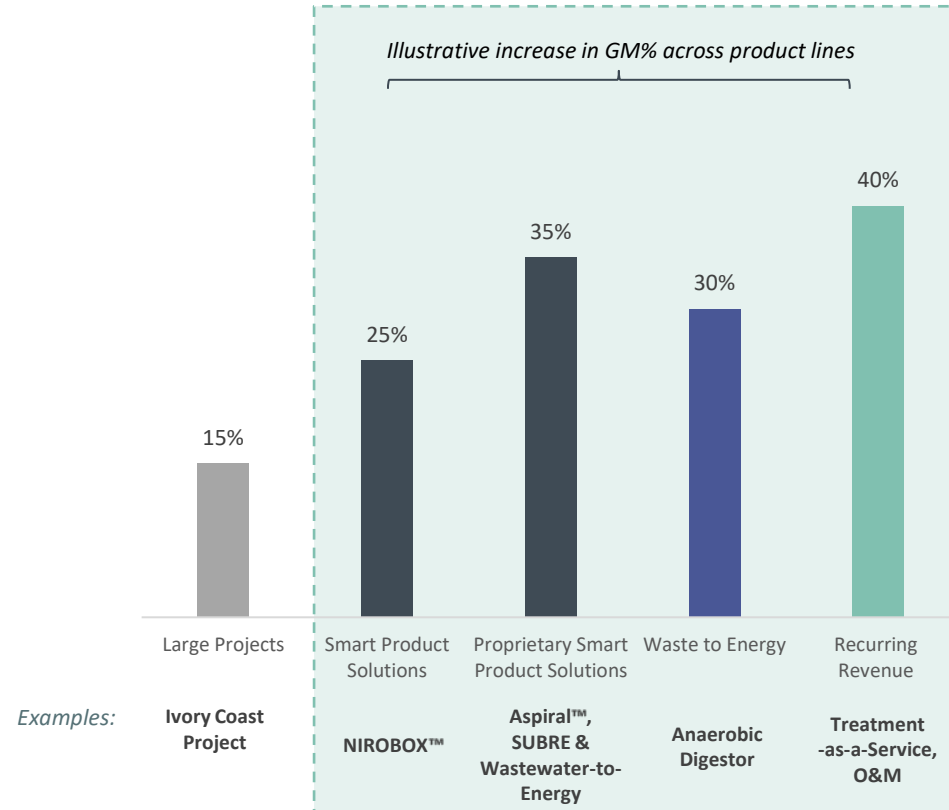
Strong Growth Profile with Clear Path to Profitability

Shifting Focus to SPS and RR

Focusing our business on SPS products and RR services significantly improves profitability, recurring revenue and growth

- **Stronger focus on SPS:** Ramping sales of our unique, decentralized water and wastewater treatment solutions
 - + Proven technology deployed rapidly & widely
 - + High margin and capital-efficient
 - + Highly attractive RR model
 - + Target markets can leverage additional capital with high IRRs
 - + Higher growth segment within water
 - + SPS revenue increasing significantly as a percentage of total revenue
- **Transitioning Custom Engineered Solutions (CES):**
 - + Emphasis on Fluence technology and O&M contracts

TRANSITION TO HIGHER MARGIN SEGMENTS



Fluence Business Segments

The Company is gaining traction across its core, market-focused business units

	MUNICIPAL WATER & WASTEWATER			INDUSTRIAL WASTEWATER & BIOGAS			INDUSTRIAL WATER & REUSE			SEA & CHINA		
MARKETS & PROBLEMS SOLVED	Municipal Water		Municipal WW		Meat Processing		Fish Processing		Food & Beverage		Lithium Mining	
	<ul style="list-style-type: none"> ▶ Shortage of drinking water ▶ Portable, flexible design 		<ul style="list-style-type: none"> ▶ Modular design, flow flexibility ▶ High purity solutions 		<ul style="list-style-type: none"> ▶ Nutrient removal, W2E 		<ul style="list-style-type: none"> ▶ Nutrient removal, W2E 		<ul style="list-style-type: none"> ▶ Water Treat. & Reuse 		<ul style="list-style-type: none"> ▶ Water supply 	
COMPETITIVE ADVANTAGES	Municipal Water		Municipal WW		Milk Processing		Fruit Processing, Other Industries		Power		Industrial Reuse	
	<ul style="list-style-type: none"> ▶ Shortage of drinking water ▶ Portable, flexible design 		<ul style="list-style-type: none"> ▶ Modular design, flow flexibility ▶ High purity solutions 		<ul style="list-style-type: none"> ▶ Nutrient removal, W2E 		<ul style="list-style-type: none"> ▶ Nutrient removal, W2E 		<ul style="list-style-type: none"> ▶ Demi Water 		<ul style="list-style-type: none"> ▶ Water use ratio 	
TTM FINANCIALS	Municipal Water		Municipal WW		Milk Processing		Fruit Processing, Other Industries		Power		Industrial Reuse	
	Revenue	Gross Margin	EBITDA ¹	Revenue	Gross Margin	EBITDA ¹	Revenue	Gross Margin	EBITDA ¹	Revenue	Gross Margin	EBITDA ¹
	\$11.8M	46.8%	\$1.9M	\$14.7M	34.2%	\$2.7M	\$17.2M	38.9%	\$3.4M	\$7.5M	25.3%	\$0.0M
TTM FINANCIALS	IVORY COAST						BUILD, OWN & OPERATE					
	<ul style="list-style-type: none"> • Design and construction of a 150,000 m³/day water treatment plant supplying potable water to the city of Abidjan, along with treated water distribution infrastructure, including two 5,000 m³ towers • Additional scope includes distribution from water towers, a 15 kV emergency power line, access road upgrades, and the construction of a dike and bridge 						<ul style="list-style-type: none"> • BOO offering provides Water-as-a-Service through long-term take-or-pay contracts where Fluence finances, constructs, owns, and operates treatment facilities, leveraging standardized solutions where appropriate • The business currently has operations in the Bahamas and Jamaica 					
	Revenue	Gross Margin	EBITDA ¹	Revenue	Gross Margin	EBITDA ¹	Revenue	Gross Margin	EBITDA ¹	Revenue	Gross Margin	EBITDA ¹
	\$27.3M	14.5%	\$3.4M	\$3.2M	30.7%	\$0.7M	\$3.2M	30.7%	\$0.7M	\$3.2M	30.7%	\$0.7M

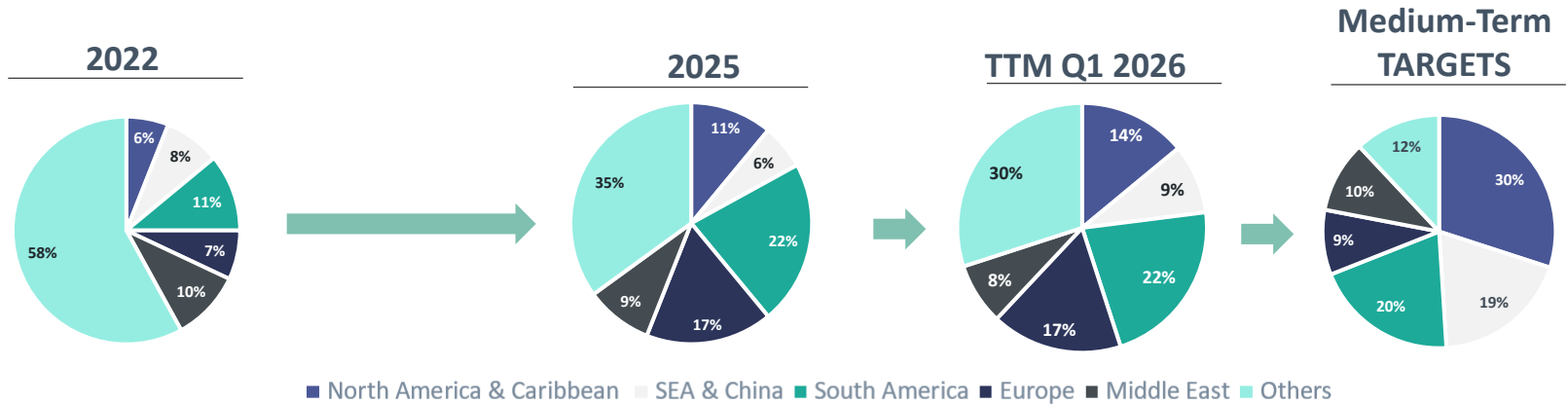
(1) EBITDA excludes the impact of Other Gains and Losses, which include FX gains and losses, gains and losses related to various legacy balance sheet items, restructuring, and other non-recurring items.

Fluence's Strategic Transition - Revenue Segmentation

The Company is a diversified, profitable, pure-play water platform with demonstrated growth – a rare combination

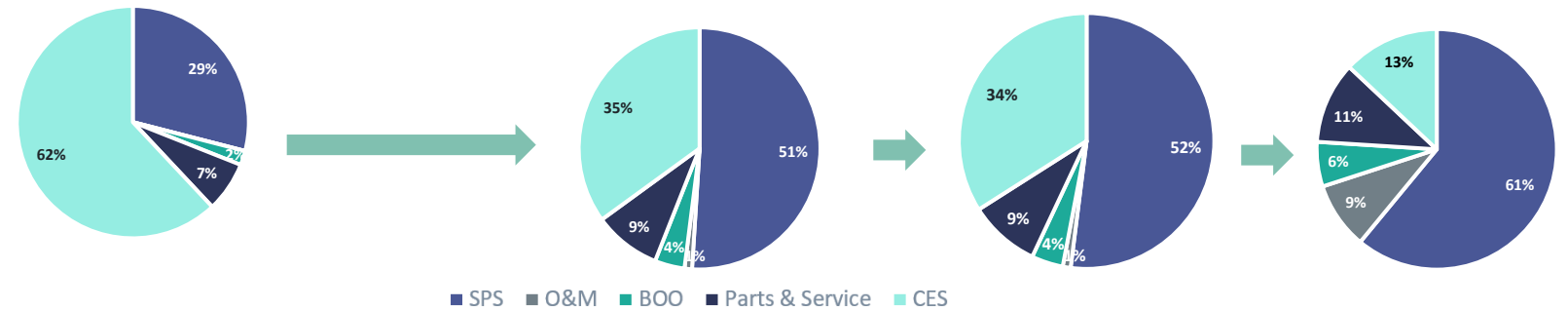
GEOGRAPHY

- Focus on growing presence in North America



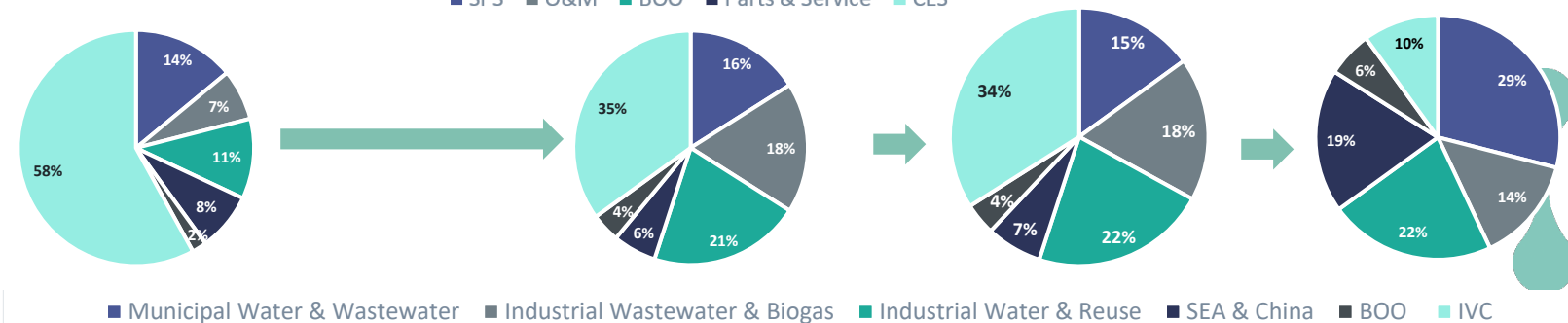
PRODUCTS

- Increasing higher margin SPS and Recurring Revenue



END MARKETS

- De-risked business through broader end market mix



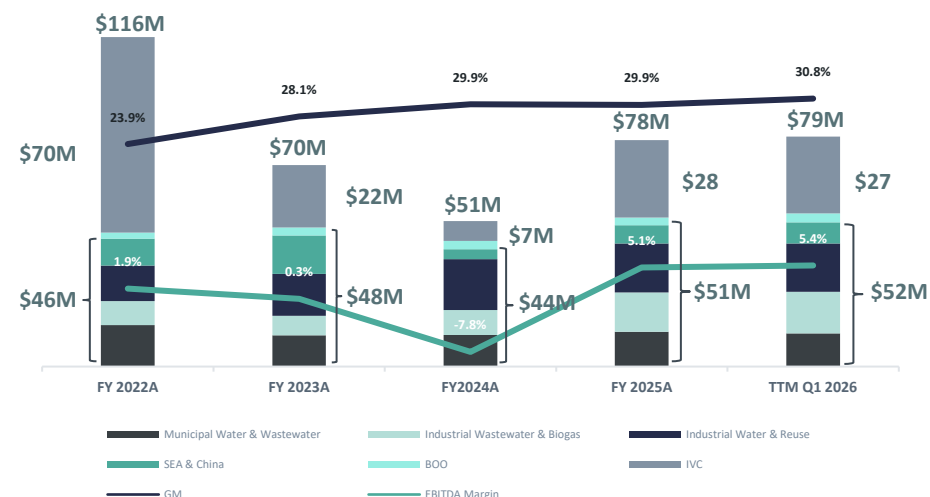
Q1 2026 Financial Highlights

All numbers subject to audit

- Q1 2026 Revenue of \$17.2M, representing 3.6% growth over Q1 2025
 - MWW, IWR, IWB and Sea & China business units combined contributed to 9.4% revenue growth in 1Q 2026 when compared to 1Q 2025
- Strong EBITDA¹ growth for Q1 2026, finishing with \$0.5M as compared to \$0.1M in Q1 2025
 - MWW, IWR, IWB, and SEA & China delivered a combined 39.1% increase in EBITDA in Q1 2026 versus Q1 2025
- Gross margins of 29.2%, an increase of 3.0% versus Q1 2025, driven by improved execution across MWW, IWB, and SEA & China
- Q1 2026 New Orders were \$7.5M, lower by \$4.6M
 - Significant number of projects expected to be booked in Q1 2026 were delayed, but not lost
 - The Company has a high level of visibility on near-term new orders in its pipeline and expect a significant increase in new orders in Q2 2026
- Backlog as of Q1 2026 sits at \$64.4M
 - MWW, IWR, IWB, and SEA & China increased backlog by \$6.9M (18.6%) in Q1 2026 compared to Q1 2025
- Cash balance of \$8.0M plus \$4.0M in security deposits as at 31 March 2026
 - Forecasting positive operating cash flow for the balance of FY2026
 - IVC Addendum milestone 7 (\$6.9M) forecasted to be received by 31 March; \$4.9M collected in late April with remaining amount coming in mid-May
 - Had milestone 7 been collected as forecasted, operating cash used would have been approximately \$1.0M
 - Delays in new orders and several large collections also contributed to weak cash flow in Q1

Financial Summary (FY2022-25) ⁽¹⁾⁽²⁾

(US\$ millions)



Business Unit Financial Performance

(US\$ millions)

	YTD Q1 2025		YTD Q1 2026		YTD Variance	
	Revenue	EBITDA ⁽¹⁾	Revenue	EBITDA ⁽¹⁾	Revenue	EBITDA ⁽¹⁾
Municipal Water & Wastewater	\$2.4	\$0.1	\$1.8	\$0.2	(\$0.5)	\$0.0
Industrial Wastewater & Biogas	\$2.7	\$0.3	\$3.5	\$0.7	\$0.8	\$0.4
Industrial Water & Reuse	\$4.3	\$0.6	\$4.0	\$0.4	(\$0.3)	(\$0.2)
SEA & China	\$1.0	(\$0.0)	\$2.0	\$0.2	\$1.0	\$0.3
BOO	\$0.7	\$0.2	\$0.6	\$0.2	(\$0.0)	\$0.0
IVC	\$5.7	\$0.6	\$5.6	\$0.6	(\$0.1)	(\$0.0)
Corporate	(\$0.1)	(\$1.8)	(\$0.3)	(\$1.8)	(\$0.2)	\$0.0
Total	\$16.6	\$0.1	\$17.2	\$0.5	\$0.6	\$0.4

Note: Corporate revenue includes intercompany eliminations.

(1) EBITDA excludes the impact of Other Gains and Losses, which include FX gains and losses, gains and losses related to various legacy balance sheet items, restructuring, and other non-recurring items.
 (2) Aeromix removed in historical periods as an Asset Held for Sale.

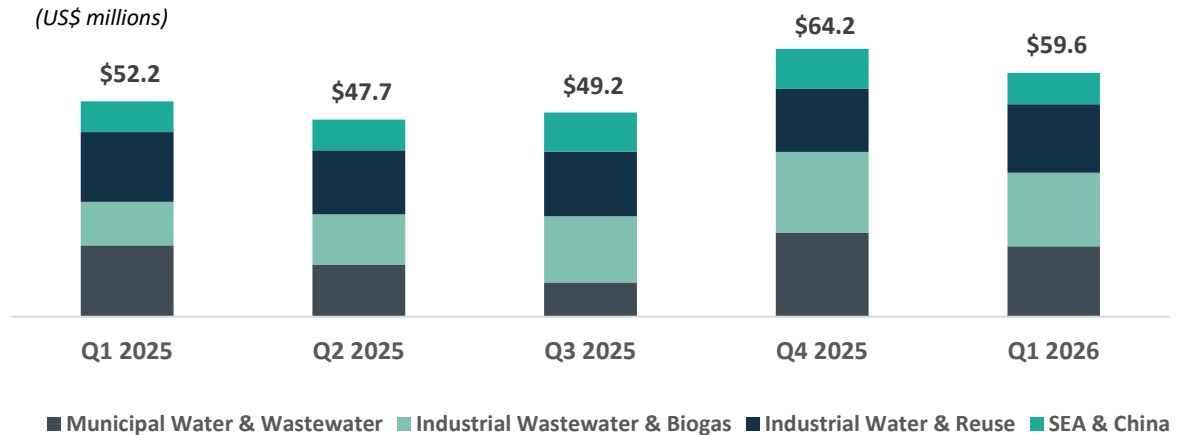
Q1 2026 New Order Booking and Backlog

Despite lower orders in Q1 2026, the strong growth trend remains intact

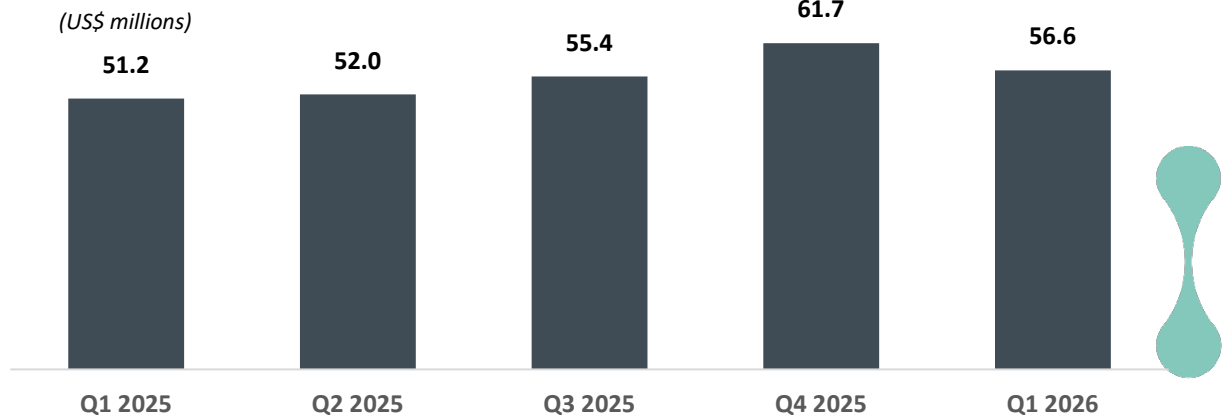
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 - MWW, IWR, IWB, and SEA & China increased backlog by \$6.9M (18.6%) in Q1 2026 compared to Q1 2025
 - SPS and RR backlog remains at its 2nd highest point in the past 3 years

TTM New Order Booking



Quarterly Backlog – SPS + RR ⁽¹⁾



(1) Backlog = Orders-in-hand.

Key Recent Orders

The Company secured several notable new orders in Q1 2026 and April 2026, including:

- Dow (Argentina): \$3.4M UF and 2-pass BWRO for demi-water production;
- Confidential Hazardous Waste Company (Italy): \$1.5M Anaerobic digestion pretreatment;
- EGA (Dubai): \$0.6M EDI WTP;
- Stockade (USA): \$0.5M Aspiral MABR WWTP;
- Applegreen (USA): \$0.4M Aspiral MABR WWTP; and
- iTest (China): \$0.1M Aspiral MABR WWTPs

Ivory Coast Project

Project Overview

Main Works:

- Value: €164M
- Scope:
 - The design and construction of a 150,000 m³/day water treatment plant to supply drinking water to the city of Abidjan

Addendum Works:

- Value: €48M
- Scope:
 - Distribution of treated water from two 5,000m³ water towers;
 - 15 kV emergency power line;
 - The modification of the access road; and
 - The construction of a dike and a bridge

Project Status

- Provisional Acceptance on the Main Works was granted on December 27, 2024, with partial commissioning completed. All payments on the Main Works have been made. Final Acceptance is scheduled for Q3 2026.
- The Addendum Works status:
 - Access road: Phase 1&2 completed; phase 3 pending swamp stabilization works completion
 - Bridge abutment and piles completed – beams and slab ongoing;
 - Pipe installation: 3.2 km done;
 - Swamp predrilling stabilization at 80%;
 - Updated Schedule approved July 2026;
 - As of the end of Q1 2026, collection of six (6) milestone payments totaling €35.4, representing approximately 73% of the project;
 - Milestone 7 was 70% collected in April 2026, with the remainder expected in May.

The Installation



Future Opportunities

O&M contract:

- The government has authorized the Minister of Hydraulic to enter into direct negotiations with Fluence regarding the terms of a potential Operations & Maintenance (“O&M”) contract
- Draft contract shared
- Fluence submitted the technical and financial proposal
- Negotiation Kick-off meeting was held on March 19, 2026
- Negotiation plan for 3 months - the goal is to sign the contract in Q3 2026
- Fluence is strongly positioned to be awarded the O&M contract



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