



Fluence signs another multi-unit Aspiral™ order in China

Sale of 6 Aspiral™ units is the first with new local Chinese partner Zhongzi Huaze MABR technology to be used for rural wastewater treatment in extreme cold weather in Jilin Province

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Fluence Corporation Limited (ASX: FLC) is pleased to announce a new partnership and another contract award to deliver multiple MABR-based Aspiral™ smart packaged solutions in China. This new partnership with environmental EPC firm Zhongzi Huaze, and contract win for a 1,500 m³/day wastewater treatment plant, are the first for Fluence in Jilin Province, a region in the far Northeast of China subject to an extremely cold climate. The contract requires six (6) Aspiral™ L5 units to be delivered by December 2018 and be commissioned and operating by January 2019.

Temperatures in Jilin Province can often drop to -30 degrees Celsius, which can make wastewater treatment challenging, since wastewater treatment processes typically require aeration. Due to its reduced need for active aeration, Fluence's MABR-based Smart Packaged Aspiral™ solution can be adapted to perform efficiently under these conditions. Fluence expects that successful execution of this project may lead to further opportunities in extremely cold regions.



Jilin Province, in blue, is the 16th province where the Company has a current partnership, the rest indicated in green.

Commenting on this sale and strategic cooperation with Fluence, Ms. Yan, Managing Director of Zhongzi Huaze, stated: "We are pleased to introduce Fluence's proven Aspiral™ solution, which is based on MABR technology, to this project in Jilin Province. We anticipate successful cooperation with Fluence and additional opportunities to collaborate on rural wastewater treatment in China."

Fluence Managing Director & CEO Henry Charrabé added: "This is an exciting opportunity for Fluence to showcase another outstanding feature of its Aspiral™ Smart Packaged wastewater treatment solution, which is its ability to deliver the required Class 1A effluent, even in conditions of extreme cold. The multi-unit order is aligned with our China growth strategy, and we look forward to a fruitful partnership with Zhongzi Huaze in this region."

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About Fluence Corporation Limited (ASX: FLC)

Fluence has experience operating in over 70 countries worldwide and employs more than 300 highly trained water professionals around the globe. The Company provides local, sustainable treatment and reuse solutions, while empowering businesses and communities worldwide to make the most of their water resources.

Fluence offers an integrated range of services across the complete water cycle, from early stage evaluation, through design and delivery to ongoing support and optimization of water related assets. With established operations in North America, South America, the Middle East and Europe, Fluence is also expanding into China's rural wastewater treatment market.

Global consultancy Frost and Sullivan awarded Fluence Corporation "2018 Global Decentralized Water and Wastewater Treatment Company of the Year", noting in their award dissertation:

"While typical decentralized water treatment systems are relatively expensive, complicated, and inefficient, Fluence Corporation leverages innovative and smart technology solutions backed by decades of industrial know-how to excel in water and wastewater treatment solutions. Fluence's excellence becomes apparent through its success, as the company continues to expand its existing offerings as well as partnerships with other prominent companies in the industry. With its easy to use, sustainable, smart and cost-effective solutions as well as a remarkable year of growth, innovation, and leadership, Fluence Corporation earns Frost & Sullivan's 2018 Global Company of the Year Award in the decentralized water and wastewater treatment industry."

Further information can be found at <https://www.fluencecorp.com/>.