



Fluence secures US\$7.6 million NIROBOX™ order in Egypt

**Twelve NIROBOX™ Smart Packaged desalination units to be delivered by Q4 2018
Largest NIROBOX™ sale to date for deployment on the Mediterranean coast
Operation and maintenance contract further increases recurring revenues**

Melbourne, New York 18 October, 2018

Fluence Corporation Limited (ASX: FLC) is pleased to announce that it has signed contracts totaling US\$7.6 million through its Egyptian joint venture entity The International Co. for Water Services & Infrastructure (IWSI) to supply three separate NIROBOX™ Smart Packaged seawater desalination plants to projects owned by the Egyptian Ministry of Housing.

The plants, which will consist of a total of 12 Nirobox SW- XL units currently in inventory, are expected to be delivered by Q4 2018 and be fully operational by Q2 2019. Once operational, the plants will collectively supply 12,000 m³/day of potable water in northern Egypt, along the Mediterranean Sea. In addition, Fluence received a service contract to operate and maintain the units.



Fluence's three (3) plants for IWSI will consist of a total of twelve (12) NIROBOX™ SW-XL units, pictured.

Fluence's Nirobox Smart Packaged plants offer compact, localized treatment options that are ideally suited for providing drinkable water in remote coastal and river regions. Once commissioned, the entire plant will be fully automatic and able to be remotely monitored with minimal maintenance compared to a traditional centralized desalination plant. This project is a prime example of Fluence's continued global expansion of the Nirobox family of products. The Company previously announced Nirobox contract wins this year in the Bahamas, Philippines, Barbuda, and Argentina.

Henry Charrabé, Managing Director and CEO of Fluence, commented: "This is our largest single Nirobox Smart Packaged plant sale to date. Our fast deployment time played a significant role in the customer's selection of Fluence for this project. The Nirobox SW plants for seawater desalination provide a substantial reduction in deployment time, capital and operating expenditures, and footprint required, compared to a conventional desalination solution. The additional service contract further increases Fluence's recurring revenues and ensures proper operation and maintenance of the plants. We are excited to provide these

state-of-the-art Smart Packaged systems to our customer in Egypt and look forward to working on future opportunities through the recently established joint venture.” IWSI is a joint venture formed earlier this year by the Company.

Given the Egyptian government’s advocacy of increased desalination capacity over the coming years, Fluence is ideally positioned to meet the growing water needs of this new market for Fluence.

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About Fluence Corporation Limited (ASX: FLC)

Fluence has experience operating in over 70 countries worldwide and employs more than 300 highly trained water professionals around the globe. The Company provides local, sustainable treatment and reuse solutions, while empowering businesses and communities worldwide to make the most of their water resources.

Fluence offers an integrated range of services across the complete water cycle, from early stage evaluation, through design and delivery to ongoing support and optimization of water related assets. With established operations in North America, South America, the Middle East and Europe, Fluence is also expanding into China’s rural wastewater treatment market.

Global consultancy Frost and Sullivan recently awarded Fluence Corporation “2018 Global Decentralized Water and Wastewater Treatment Company of the Year”, noting in their award dissertation:

“While typical decentralized water treatment systems are relatively expensive, complicated, and inefficient, Fluence Corporation leverages innovative and smart technology solutions backed by decades of industrial know-how to excel in water and wastewater treatment solutions. Fluence’s excellence becomes apparent through its success, as the company continues to expand its existing offerings as well as partnerships with other prominent companies in the industry. With its easy to use, sustainable, smart and cost-effective solutions as well as a remarkable year of growth, innovation, and leadership, Fluence Corporation earns Frost & Sullivan’s 2018 Global Company of the Year Award in the decentralized water and wastewater treatment industry.”

Further information can be found at <https://www.fluencecorp.com/>.